Economic Impacts: How & Why of Counting the Dollars

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You are all Bicycle enthusiasts.

Your point of view must be...





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How much do bicyclists spend? What do they spend it on?



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MT Bicycle Tourism Study



- What is the relationship between cycling and tourism in Montana? Who are these cyclists?
- What makes a successful multi-day bicycle trip in Montana?
- What can Montana and business owners do for infrastructure development to encourage more cycle touring in the state?

Methods

- -Adventure Cycling Association
- -Web Survey
- -718 Respondents

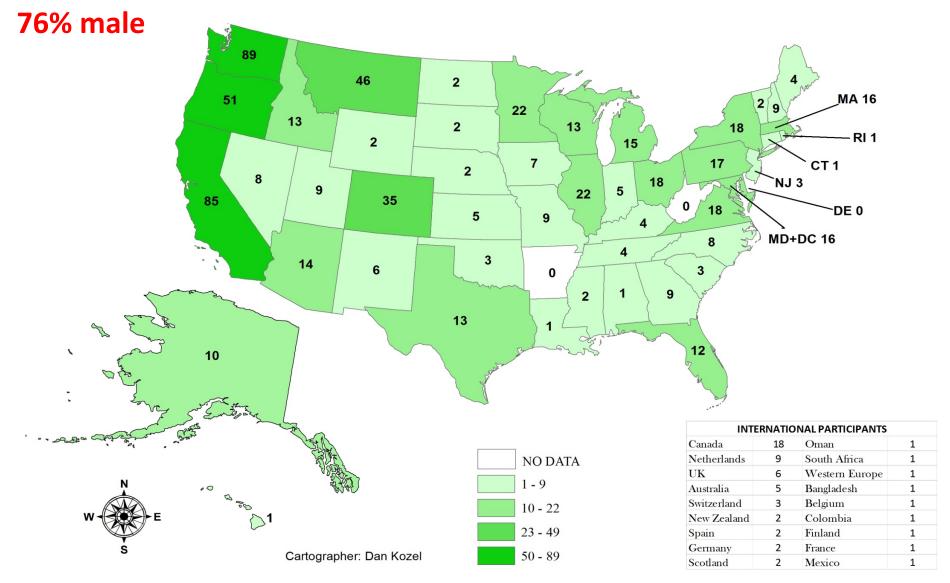


Average age = 52.4

Age range = 18 - 79

Who are the touring cyclists?

58% make > \$75K





- 92% planning to take a multi-day bike trip in the next 3 years.
- 73% have taken 1-5 trips in the past 3 years.
- 52% prefer trips lasting 5-14 days, and 28% prefer trips lasting longer than 30 days.

# of Nights in MT	Percentage
0-2 nights	4%
3-4 nights	12%
5-6 nights	19%
7-8 nights	23%
9 nights	8%
10 + nights	33%



Adventure Cycling Association

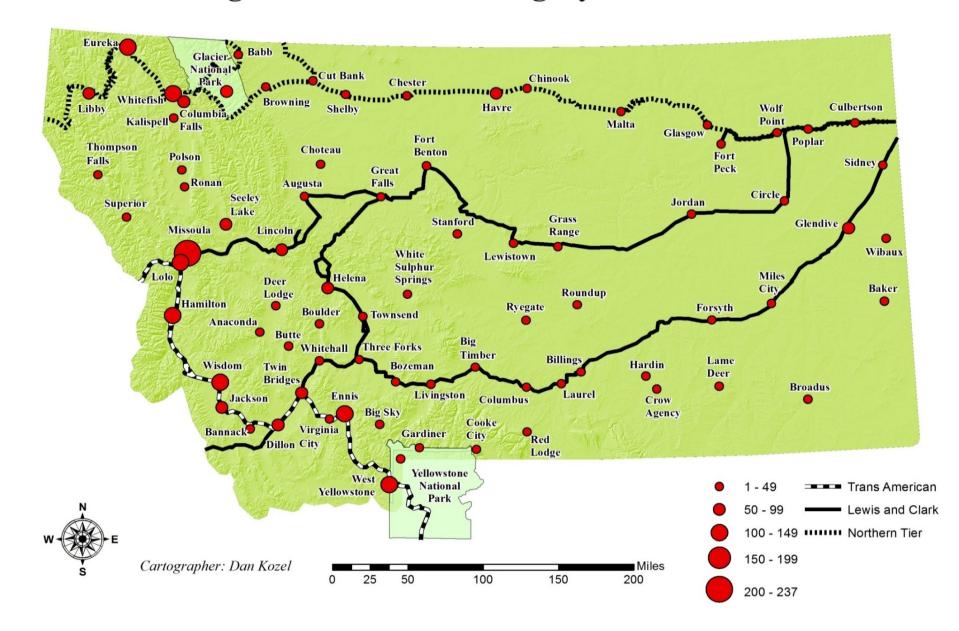


Adventure Cycling Association



Overnight Stay	Percentage
Motel	39%
Private campground	22%
Public land campgrounds	19%
Dispersed camping along	6%
route	
Home of friend/relative	5%
Warm Showers.com	3%
B&B	2%

Overnight Location of Touring Cyclists in Montana



While in MT these cyclists:

Visit historical sites (40%)

Visit Lewis and Clark sites (38%)

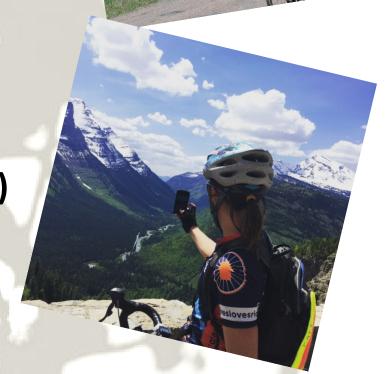
Watch Wildlife (37%)

Day hike (33%)

Photograph Nature (30%)

Visit Local Breweries (29%)

- Visit Museums (28%)





Daily Expenditures



- On average, cyclists spend \$75.75/day
- ITRR nonresident survey 2012 3rd Q Vacationer spent \$58.24/day
- ITRR estimates nonresident visitors road/tour biking while in Montana in 2012 = 565,372



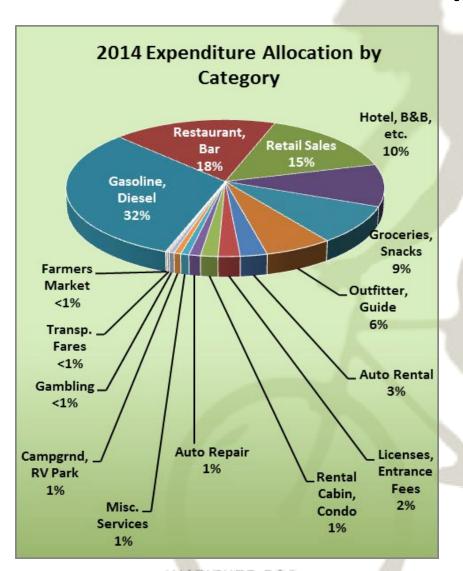
Possible Impact of Montana's multi-day cyclists:

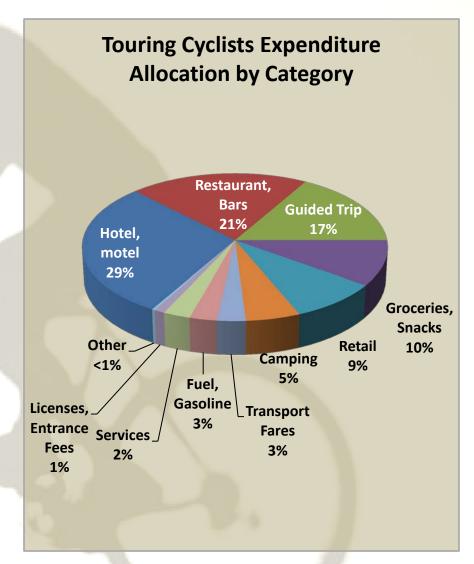
8.8 nights in MT x \$75.75/day = \$666.66/trip x 565,372 = \$377million





Montana Expenditure Data





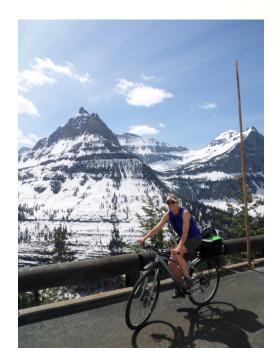
Satisfaction

Cyclists are most satisfied with:

- The hospitality of local people
- Historical Sites
- Local Breweries

Cyclists are least satisfied with:

- Cell phone coverage
- Width of shoulders, debris on road/shoulders, quality of pavement, and rumble strips
- Availability of cycling stores and bike repair services



Needs and Challenges

- Road shoulders
- Route Safety
- Availability of campgrounds
- Driver Courtesy



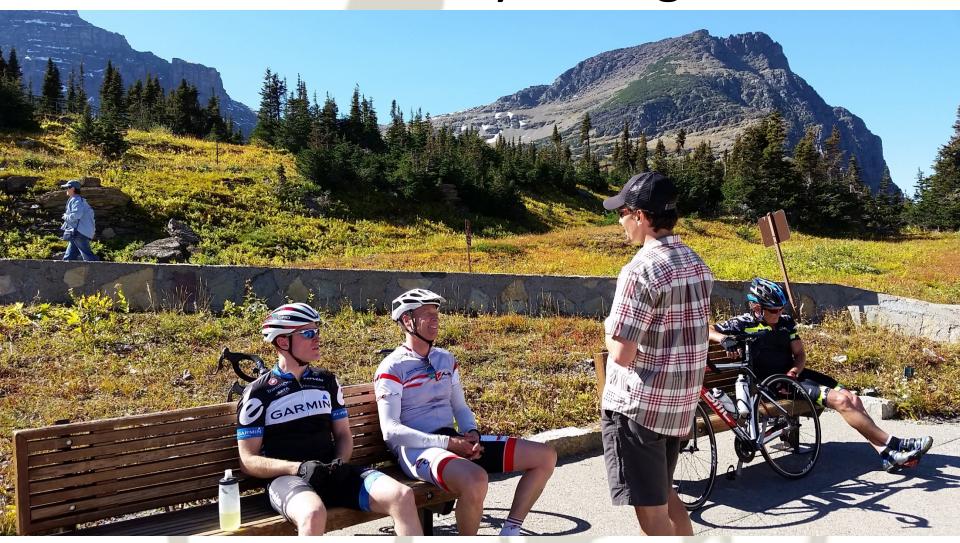
What does this mean?



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Another study emerged...



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Methods and Response

On-site data collection in Glacier with a mail-back component

- -211 spring group respondents
- -30 bus driver respondents
- -441 mail-back respondents
- -597 Experimental respondents
- -628 Control group respondents



Preliminary data showing...

Comparing people visiting Glacier National Park

Daily spending/person

Bicycled during their MT trip \$71.51

Non-cyclists on this trip \$46.21

Length of stay

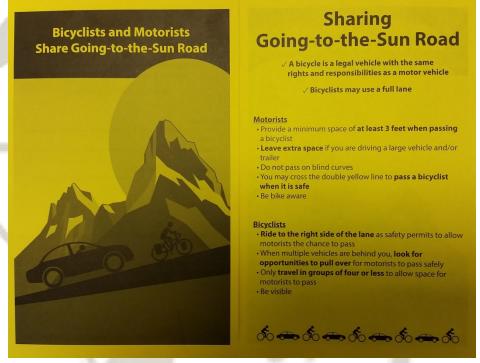
Bicycled during their MT trip 3.18

Non-cyclists on this trip 6.68





More to come on the Glacier study... stay tuned!



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