# Economic Impacts: How \& Why of Counting the Dollars 

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## You are all

 Bicycle enthusiasts. Your point of view must be...

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## How much do

 bicyclists spend? What do they spend it on?

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## MT Bicycle Tourism Study

- What is the relationship between cycling and tourism in Montana? Who are these cyclists?
- What makes a successful multi-day bicycle trip in Montana?
- What can Montana and business owners do for infrastructure development to encourage more cycle touring in the state?

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## Methods

## -Adventure Cycling Association

 -Web Survey-718 Respondents


Average age $=52.4$
Age range $=18-79$ 58\% make > \$75K

## Who are the touring cyclists?

76\% male


- $92 \%$ planning to take a multi-day bike trip in the next 3 years.

- 73\% have taken 1-5 trips in the past 3 years.
- 52\% prefer trips lasting 514 days, and 28\% prefer trips lasting longer than 30 days.

| \# of Nights in MT | Percentage |
| :---: | :---: |
| $0-2$ nights | $4 \%$ |
| 3-4 nights | $12 \%$ |
| $5-6$ nights | $19 \%$ |
| $7-8$ nights | $23 \%$ |
| 9 nights | $8 \%$ |
| 10 + nights | $33 \%$ |




Adventure Cycling Association

| Overnight Stay | Percentage |
| :---: | :---: |
| Motel | $39 \%$ |
| Private campground | $22 \%$ |
| Public land campgrounds | $19 \%$ |
| Dispersed camping along <br> route | $6 \%$ |
| Home of friend/relative | $5 \%$ |
| Warm Showers.com | $3 \%$ |
| B\&B | $2 \%$ |

## Overnight Location of Touring Cyclists in Montana



## While in MT these cyclists:

- Visit historical sites (40\%)
- Visit Lewis and Clark sites (38\%)
- Watch Wildlife (37\%)
- Day hike (33\%)
- Photograph Nature (30\%)
- Visit Local Breweries (29\%)
- Visit Museums (28\%)



## Daily Expenditures



- On average, cyclists spend $\$ 75.75 /$ day
- ITRR nonresident survey $20123^{\text {rd }} \mathbf{Q}$ Vacationer spent \$58.24/day
- ITRR estimates - nonresident visitors road/tour biking while in Montana in $2012=565,372$


## Possible Impact of Montana's multi-day cyclists:

# 8.8 nights in MT x \$75.75/day = <br> $\$ 666.66 /$ trip $\times 565,372=\$ 377$ million 



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## Montana Expenditure Data



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## Satisfaction

Cyclists are most satisfied with:

- The hospitality of local people
- Historical Sites
- Local Breweries


## Cyclists are least satisfied with:

- Cell phone coverage

- Width of shoulders, debris on road/shoulders, quality of pavement, and rumble strips
- Availability of cycling stores and bike repair services


## Needs and Challenges

- Road shoulders
- Route Safety
- Availability of campgrounds
- Driver Courtesy

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## What does this mean?



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## Another study emerged...



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## Methods and Response

- On-site data collection in Glacier with a mail-back component
- 211 spring group respondents
- 30 bus driver respondents
-441 mail-back respondents
- 597 Experimental respondents
-628 Control group respondent


## Preliminary data showing...

Comparing people visiting Glacier National Park Daily spending/person

Bicycled during their MT trip
\$71.51
Non-cyclists on this trip
$\$ 46.21$

## Length of stay

Bicycled during their MT trip $\quad 3.18$ Non-cyclists on this trip 6.68

# More to come on the Glacier study... stay tuned! 



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## In Summary



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